

**EXPRESSION OF INTEREST (EoI)  
FOR  
SELECTING BUSINESS PARTNER  
FOR  
DESIGNING/MANUFACTURING OF SNOW  
BOOT**

**EoI No. TCL/OEFC/ODC/EoI/SB/2022-23**

**Date: 16/02/2022**

**ORDNANCE EQUIPMENT FACTORY,  
KANPUR  
(A unit of Troop Comforts Limited)  
Govt. of India Enterprises,  
Ministry of Defence**

## PART – I

### 1. OBJECTIVE OF EXPRESSION OF INTEREST (EoI)

The objective of this Expression of Interest (EoI) is to have MoU with an Indian enterprise to become Business Partner for Designing/Manufacturing of all types of Snow Boots in the form of complete units.

### 2. EoI ISSUING AUTHORITY:

This Expression of Interest (EoI) is issued by OEFC, a Unit of Troop Comfort Limited, Govt. of India Enterprise, and Ministry of Defence, intended to short-list potential bidders. OEFC decision with regard to the short-listing of bidders through this EoI shall be final and the OEFC reserves the right to reject any or all the bids without assigning any reason.

S. No.	Item	Description
1	<b>Project Title</b>	<b>Expression of Interest (EoI) for selecting Business Partner to exploit Business opportunities by jointly Designing/Manufacturing of Snow Boots.</b>
2	<b>EoI No. &amp; Date</b>	TCL/OEFC/ODC/EoI/SB/2022-23 Dt. 16.02.2022
3	<b>Project Initiator Details</b>	
	Department	Ordnance Equipment Factory, Kanpur A Unit of Troop Comfort Limited
	Contact Person & Contact Details	Shri : Kuldeep Kumar Phone: 0512-2311181 (Extn 3070) Mobile: 81056 06388 Email: kuldeepkumar@ord.gov.in Ordnance Equipment Factory A unit of Troop Comforts Limited, Kanpur U.P. – 208001. Ph. No.0512- 2311181-85 Email: oefc@ord.nic.in
4	Submission of Proposal	The General Manager Ordnance Equipment Factory Kanpur, U.P. – 208001 Email: oefc@ord.nic.in
5	Website	<a href="https://www.troopcomfortslimited.co.in">https://www.troopcomfortslimited.co.in</a>

### 3. TENTATIVE CALENDAR OF EVENTS

The following table enlists important milestones and timelines for completion of bidding activities:

S. No	Milestone	Date and time (dd-mm-yyyy; hh:mm)
1.	Release of Expression of Interest (Eoi)	16/02/2022
2.	Last date for submission of written questions by bidders	23/02/2022; 17:00 Hrs
3.	Response to the Queries	25/02/2022; 17:00 Hrs
4.	Last date for Submission of Eoi Response	28/02/2022; 17:00 Hrs
5.	Opening of Eoi Responses	02/03/2022; 11:00 Hrs
6.	Declaration of Short listed Firms	To be informed later

### 4. AVAILABILITY OF THE Eoi DOCUMENTS

Eoi can be downloaded from the website <https://www.troopcomfortslimited.co.in>. The bidders are expected to examine all instructions, forms, terms, project requirements and other details in the Eoi documents. Failure to furnish complete information as mentioned in the Eoi documents or submission of a proposal not substantially responsive to the Eoi documents in every respect will be at the bidder's risk and may result in rejection of the proposal.

### 5. VENUE & DEADLINE FOR SUBMISSION OF PROPOSALS

Proposals, in its complete form in all respects as specified in the Eoi, must be submitted to OEFC, at the following address/mail:

**The General Manager  
Ordnance Equipment Factory  
Kanpur, U.P. – 208001  
Email: [oeffc@ord.nic.in](mailto:oeffc@ord.nic.in)**

OEFC may, in exceptional circumstances and at its discretion, extend the deadline for submission of proposals by issuing an addendum to be made available on the OEFC website, in which case all rights and obligations of OEFC and the bidders previously subject to the original deadline will thereafter be subject to the deadline as extended.

## **PART – II**

# **EXPRESSION OF INTEREST (EoI)**

**ORDNANCE EQUIPMENT FACTORY, KANPUR**  
**(A unit of Troop Comforts Limited)**  
**Govt. of India Enterprises, Ministry of Defence**

**EXPRESSION OF INTEREST (EOI) FOR SELECTING BUSINESS PARTNER FOR DESIGNING/MANUFACTURING OF SNOW BOOT**

Eoi No.: TCL/OEFC/ODC/Eoi/SB/2022-23

Dated: 16/02/2022

**SUB: Expression of Interest (Eoi) for selecting Business Partner to exploit Business opportunities by jointly Designing/Manufacturing of Snow Boot.**

**1. INTRODUCTION**

- Ordnance Equipment Factory, Kanpur (OEFC) is a unit of Troop Comforts Limited, Govt of India Enterprise, Ministry of Defence. Troop Comforts Limited is a Public Sector Undertaking incorporated on 01<sup>st</sup> October 2021 under the companies Act, 2013(18 of 2013) with 100 % equity share held by Government of India. Prior to this, OEFC was part of erstwhile OFB (Ordnance Factory Board) under Dept. of Defence Production, Govt. of India.
- The unit is involved in manufacture of Troop Comforts Equipment such as Boots, Tents (TEFS 2M/4M, Tent Arctic), Sleeping Bags, Bukharis etc for Indian Armed Forces, MHA, State Police and Civil Sector.
- OEFC is equipped with State of The Art NABL Accredited Laboratory for all kind of input materials inspection.

**2. OBJECTIVE:**

The objective of this Expression of Interest (Eoi) is to have MoU with an Indian enterprise to become Business Partner for Designing/Manufacturing of Snow Boot.

### **3. GENERAL INFORMATION:**

- a) The intended partner firm must have all technical and production facilities for manufacturing of Snow Boot conforming to relevant specifications. The firm should be able to supply/support either the complete or part/sub-assemblies/accessories (add-ons) depending on the requirement.
- b) The firm must have designed, developed & manufactured the subject item with minimum 50% of indigenous content. If they have collaborated with any foreign technology partner, the nature of such collaboration and technology area must be clearly stated in their offer.
- c) This EoI is not a part of bidding process and submission of any information against this EoI or any other additional information do not automatically entitle them to claim to qualify and/or any other right in any way.
- d) OEFC reserves the right to seek additional information from participating firms, including detailed presentation of their proposal.
- e) OEFC reserve the right, solely at its discretion to modify or issue another EoI at a later date without assigning any reason whatsoever.

#### 4. DETAILS OF THE COMPANY:

a)	Name of the Company	
b)	Complete Address	
c)	Nature of the Company	
d)	Ownership Status	
e)	Category of Industry	Startup/DPSU/ MSME/etc
f)	Registrations available with Govt Agencies: (Please mention Registration No., date & enclose the Certificate):	1. 2. 3. 4.
g)	Average Turnover for last 03 Years (min Rs. 5 Cr. Required). (Relaxable for Start-ups as per latest Govt. Guidelines)	
h)	Net Worth of previous financial year	Positive /Negative
i)	Defence Industrial Licence, if any. If Yes, enclose the details	
j)	PAN/TAN/CIN/GST (Enclose the certificate copy)	
k)	Balance Sheets of last 03 Financial Years enclose.	
l)	Name of Contact person with communication details	Name: Phone/Mob No: Email: Whatsapp No:

## 5. DETAILS FOR TECHNICAL EVALUATION:

a)	Capability/Capacity to design /develop/manufacture& supply the subject items in the form of complete units or parts thereof.	Yes/No
b)	Enclose the latest & complete Technical Brochure of all the products/ technology along with their annual production capacity.	Yes/No
c)	Enclose the complete details of Plant & Machine along with their annual production capacity.	Yes/No
d)	Enclose the details of Domestic supply orders executed with Indian Armed Forces/MHA etc	Yes/No/NA
e)	Enclose the details of Export Supply Orders, if any,	Yes/No/NA
f)	Enclose the details along with copy of IPRs, if any	Yes/No/NA
g)	Enclose the details of Foreign collaborations, if any.	Yes/No/NA
h)	Enclose details of In-House R&D setup, if any.	Yes/No/NA
i)	Details of National/International certification/accreditation along with copy, if any.	Yes/No/NA
j)	Any other relevant information	Yes/No

## 6. SHORT LISTING & SIGNING OF MoU:

After evaluating the credentials, draft MoU will be forwarded to the selected Business Partner. After confirmation of mutually agreed details of the draft MoU, the MoU will be signed.

## 7. OTHER REQUIREMENTS:

The Participating Firms should also submit the following:

- i. Non-Disclosure Agreement
- ii. No Cost No Commitment confirmation.
- iii. An undertaking that firm is not debarred/blacklisted by any Government Organization/Department. (Format enclosed)



**8. RESPONSE AGAINST THIS EXPRESSION OF INTEREST MAY BE SUBMITTED AT FOLLOWING ADDRESS:**

The General Manager  
Ordnance Equipment Factory  
Kanpur - 208001.  
Email: [oeffc@ord.nic.in](mailto:oeffc@ord.nic.in)

**9. DETAILS OF NODAL OFFICER:**

For any additional information or clarification correspondence can be made at following point of contact of OEFC Kanpur:

Nodal Officer: Kuldeep Kumar  
Phone: 0512-2311181 (Extn 3070)  
Email: [kuldeepkumar@ord.gov.in](mailto:kuldeepkumar@ord.gov.in)

## CHECK LIST FOR ENCLOSURES:

Following is the Checklist for the documents to be attached with the EoI:

i.	Copy of Registration with Govt Agencies	
ii.	Copy of Defence Industrial Licence	
iii.	Copy of PAN/TAN/CIN/GST	
iv.	Balance Sheet of last 03 financial years	
v.	Non-Disclosure Agreement	
vi.	No Cost No Commitment confirmation	
vii.	An undertaking that firm is not debarred/ blacklisted by any Government Organisation/ Department. (Format enclosed)	
viii.	Copy of latest & complete Technical Brochure of all the products/ technology along with their annual production capacity.	
ix.	Complete details of Plant & Machine along with their annual production capacity.	
x.	Copy of details of Domestic supply orders executed with Indian Armed Forces/MHA etc	
xi.	Copy of details of Export Supply Orders, if any,	
xii.	Copy of IPRs, if any	
xiii.	Details of Foreign collaborations, if any.	
xiv.	Details of In-House R&D setup, if any.	
xv.	Copy of National/International certification/accreditation	
xvi.	Any other relevant information	

**SELF -DECLARATION BY FIRM/COMPANY/ORGANIZATION,  
FOR NOT INVOLVING IN ANY CORRUPT PRACTICES AND/OR NOT BLACKLISTED**

**(TO BE SUBMITTED BY FIRM/ COMPANY/ORGANIZATION ON THEIR LETTER HEAD)**

To,

< FACTORY NAME >

< ADDRESS >

**Sub: - Non Blacklisting Declaration**

Ref: - EoI No. .... Dt .....

Sir,

In response to the above Expression of interest (EoI), I hereby declare that our Firm/Company/Organization has unblemished record and has not declared ineligible for corrupt and fraudulent practices or for any other reasons either indefinitely or for a particular period of time by any Central / State Government of India or outside India by any Central / State Government /Public Sector Undertaking/Autonomous body/ any Regulatory Authority.

2. If this declaration is found to be incorrect then without prejudice to any other action that might have taken, necessary action as deemed fit can be taken by TCL or TCL Factory.

Authorized Signatory of the firm/organization With Seal

Name/Designation/Address/mobile No.

e-mail:

Date:

Place: